

SCHEDULE "B"

Ordering and Contact information

Offerors Representative (Name): Kelly Sidener, Softchoice Corporation

CSA contacts and roles, including Account Executive and Backup resource.

Primary Contact: Kelly Sidener, Account Executive

250-661-2480 Cell

250-655-8241 Land Line

250-220-1085 Facsimile

Kelly.Sidener@softchoice.com

Backup Contact: Rod Morreau, Western Canada Public Sector Manager

604-714-3027 Land Line

604-649-8514 Cell

604-738-2870 Facsimile

Rod.Morreau@softchoice.com

Public Sector Inside Account Manager: Bruno Varano

888-607-7638 x6240 Land Line

800-268-7639 Facsimile

Bruno.Varano@softchoice.com

Government Programs Manager: Jennifer Barker

613-241-2350 Land Line

613-241-8245 Facsimile

Jennifer.Barker@softchoice.com

SA Benefits Specialist: Erdem Onder

888-607-7638 x2333 Land Line

800-268-7639 Facsimile

Erdem.Onder@softchoice.com

Microsoft Professional Services Business Manager: Doug Robertson

403-606-8419 Land Line

403-606-8419 Cell

403-543-9001 Facsimile

Doug.Robertson@softchoice.com

Microsoft Solutions Architect : Robert Parker

403-543-9007 Land Line

403-543-9001 Facsimile

Robert.Parker@softchoice.com

Project Manager: Gord Wallis

780-989-7530 Land Line

780-718-4500 Cell

780-989-7501 Facsimile

Gord.Wallis@softchoice.com

Any other contacts applicable to this CSA

Public Sector Account Manager: Wes Hargreaves

604-714-3025 Line Line

778-995-7075 Cell

604-738-2870 Facsimile

Wes.Hargreaves@softchoice.com

(BC Health Care and Crown Corporations)

Public Sector Account Manager: Tommy Loi

604-714-3029 Land Line

604-671-9925 Cell

604-738-2870 Facsimile

Tommy.Loi@softchoice.com

(BC Municipalities)

Account Manager: Jay Graham

604 216-2416 Land Line

604-761-0015 Cell

604-738-2870 Facsimilie

Jay.Graham@softchoice.com

(Enterprise Crown Corporations)

Inside Sales Account Manager: Robert Schnepfer

604-216-2413 Land Line

604-809-2413 Cell

604-738-2870 Facsimile

Robert.Schnepfer@softchoice.com

(Enterprise Crown Corporations)

Public Sector Inside Sales Account Manager: Daniela Rotili

888-607-7638 x 6219 Land Line

800-268-7638 Facsimile

Daniela.Rotili@softchoice.com

Public Sector Inside Account Manager: Mike Campbell

888-607-7638 x6279 Land Line

800-268-7639 Facsimile

Mike.Campbell@softchoice.com

Public Sector Inside Account Manager: Randy Chicoine
888-607-7638 x6227 Land Line
800-268-7639 Facsimile
Randy.Chicoine@softchoice.com

Ordering processes for CSAM

The ordering process for CSAM will accommodate the following process:

- CSAM prepares list of software titles and quantities required and forwards to appropriate vendor (LAR)
- LAR prepares quote for same including sku, title, quantity, unit price and extended price.
- The licence cost is quoted separately from the support/maintenance cost.
- The format of the quote will be as per CSAM business requirements.
- The quote received from the vendor is input to the Province's system (iProcure) and a purchase requisition is created.
- The purchase requisition per CSAM and the quote per vendor must match -if they do not the quote must be re-done.
- The approved purchase requisition is then received by the Purchase/Contracts branch-that forward a purchase order to the vendor (LAR).

Ordering processes for all other entities.

The ordering process for all other entities will be similar to CSAM process in that the other entities will contact Softchoice for a quote. We will then quote per our normal process. The entity will issue Softchoice a Purchase Order which will be fulfilled per the terms of our quote.

Microsoft Solutions Group

-where to find the resources you need-

Sales Support

-Here are multiple Microsoft resources for your use-

- Answers to basic product questions can be found at www.microsoft.com
- Answers to basic licensing questions can be found at www.microsoft.com/licensing
- All other licensing requests should be sent to the **Softchoice Licensing/Sales** team via Rampart
- Current Microsoft promotions and details can be found at www.microsoftincentives.com & www.microsoftincentives.ca
- For assistance with **sales opportunities** engage the appropriate Softchoice Vendor Sales Specialist (VSS) listed via Rampart
- For all-other Microsoft-related inquiries contact your Microsoft Solutions Group via Rampart or at Microsoft@Softchoice.com

